



# Transforming Your LMS to Improve Performance

Lifelong learning is a fundamental driver of organizational development and success. Studies show that most of today's employees prefer to learn at work and expect their employer to invest in their development—but what stands in their way is a lack of time and inability to direct their learning experience based on interests, career aspirations and trends in technology.



# THE WORLD HAS CHANGED: A CASE FOR MODERNIZING THE LEARNING EXPERIENCE

Modern learners need a solution that enables self-discovery of meaningful and relevant learning content, without interrupting their natural flow of work, in a beautiful, intuitive user experience.

Employers want to be confident that their learners have access to the best, expertly curated, widest and deepest selection of resources to deliver the desired learning outcomes to build and maintain world class organizations.



“Companies who effectively nurture their workforce’s desire to learn are at least **30%** more likely to be market leaders in their industries.”<sup>1</sup>  
-Josh Bersin



**24 min**

“The average employee only has **24 minutes** a week to learn.”<sup>2</sup>  
-Josh Bersin



Organizations using an LMS that identified “Poor User Experiences” as the biggest barrier to satisfaction with learning technology.<sup>3</sup>  
-Brandon Hall Group

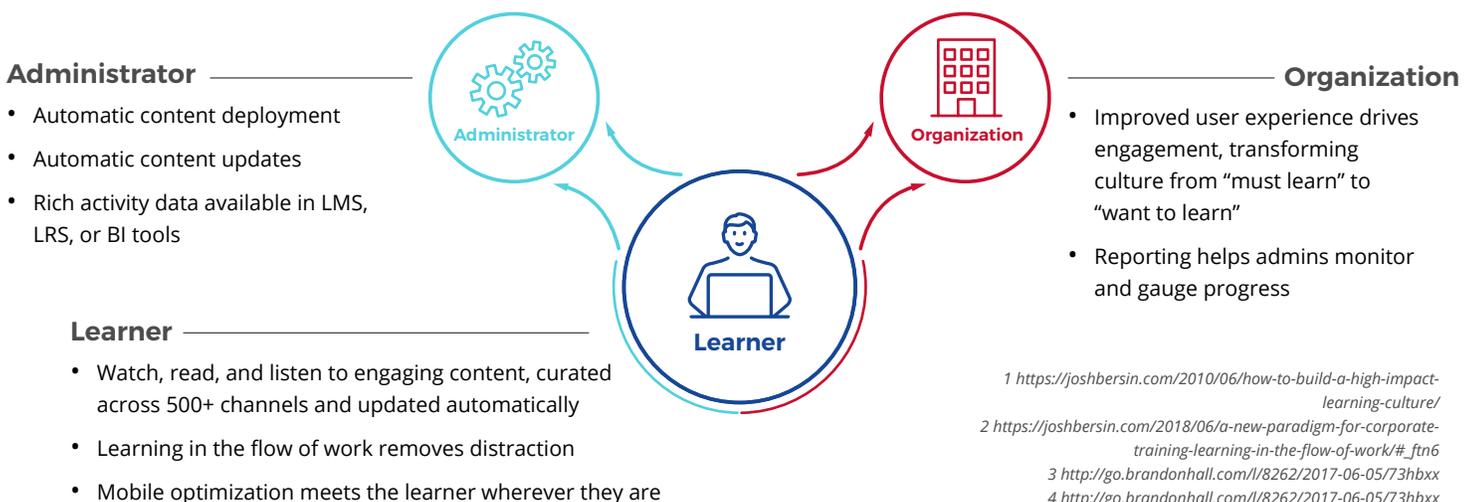


Organizations using an LMS that identified a need for **better analytics regarding system use.**<sup>4</sup>  
-Brandon Hall Group

## THE OPPORTUNITY TO CHANGE THE LEARNING EXPERIENCE HAS ARRIVED.

Over the last 20 years, Skillsoft has trained more corporate learners than any other provider. We leveraged our success and deep insights from clients to design a new, more captivating learning experience expressly for modern learners and organizations.

## EXPERIENCE. INSIGHT. SOLUTION. THE LEARNER IS AT THE HEART OF EVERYTHING WE DO



# WHY INTEGRATE WITH PERCIPIO?

## ENHANCE THE EXPERIENCE AND EFFECTIVENESS OF YOUR LMS

### Personalized Learning Drives Engagement

- Focused microlearning activities, available within 500+ expertly curated channels
- Streamlined discovery of meaningful and relevant content
- Learners choose their preferred way to consume content: videos, books, audiobooks, and practice activities
- Mobile App enables learning anywhere, anytime
- Percipio ELSA supports learning in the natural flow of work

### A More Flexible and Efficient Administrative Experience

- Automatic content updates eliminate need to republish
- Curate content from any source to deliver company-specific training
- Highly visual dashboards demonstrate impact and value
- Track all activity, even when initiated outside the LMS

### Improved ROI

- Improved user experience increases adoption
- Higher engagement rates improve retention and outcomes

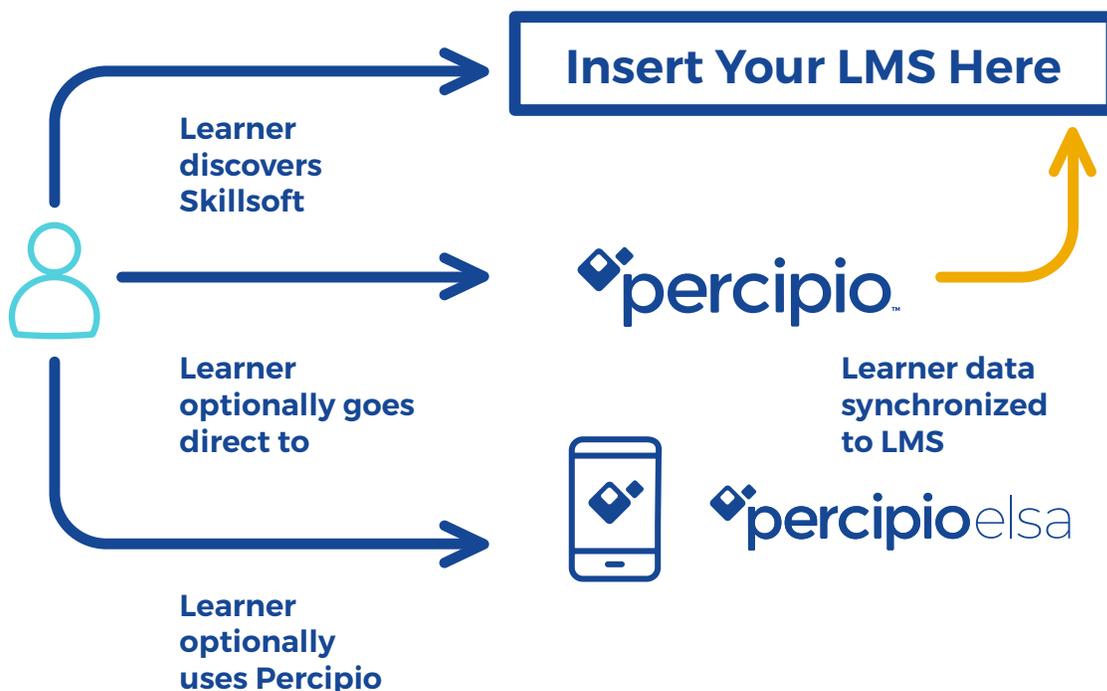
#### LEARNER ENGAGEMENT



## SAME LMS. BETTER LEARNING EXPERIENCE.

Skillssoft partners with each LMS provider to tailor the integration specific to that solution's needs and create the best possible experience for users—learning is personalized and motivating; a blend of assigned learning and self-directed discovery.

### HOW IT WORKS:





### Integration toolkit supports

- Automated content deployment to the SumTotal catalog
- Skillsoft content launch in-line and tracked within SumTotal LMS
- Any additional user activity in Percipio also tracked in SumTotal

### Integration at a Glance

#### Seamless User Authentication

Silent authentication with unique identifier for GDPR compliance

#### Improved Discovery

Mapping to Skillsoft-specific content types using images and rich metadata. Content discovery and availability via web and mobile. Support for personalized recommendations based on interest or expertise. Ability to develop custom playlists.

#### Multi-modal content support

Support for courses, videos, books, audiobooks, book summaries, labs and test prep as SumTotal activity type. Full channel and curriculum support including custom channel creation capabilities.

#### Multilingual asset support

All Percipio-supported languages are available

#### Content load + Update

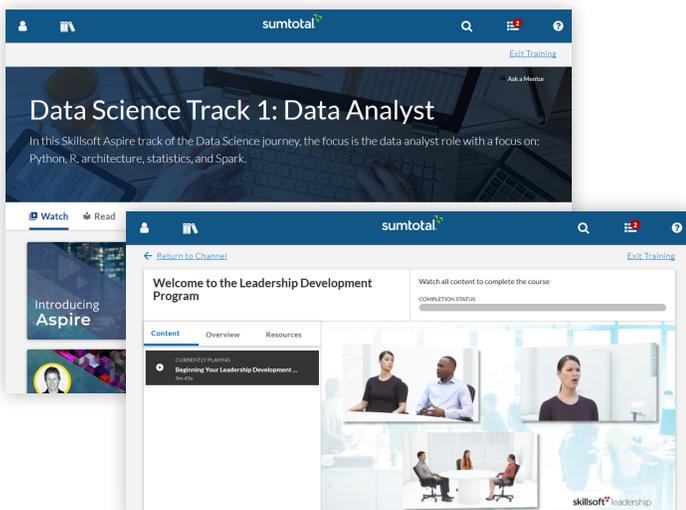
Full and incremental automatic daily updates via microservices API. Ability to view purchased licenses, consumed licenses and expiration date.

#### Tracking

Near real-time xAPI tracking for all Skillsoft content.

#### Seamless User Experience

Skillsoft content is delivered via in-line player for a seamless learner experience free from pop-up windows to display learning content.



### Integration toolkit supports

- Automated content deployment to the SuccessFactors catalog
- Content Launch from SuccessFactors to Percipio
- Tracking Percipio user activity back to SuccessFactors

### Integration at a Glance

#### Single Sign-On (SSO) deep links

#### Improved Discovery

Mapping to Skillsoft-specific content types using images and rich metadata

#### Multi-modal content support

Support for courses, videos, books, audio books, labs, and test prep via SuccessFactors online course type

Support for channels as an online course and tracking of in-channel assets

#### Multilingual asset support

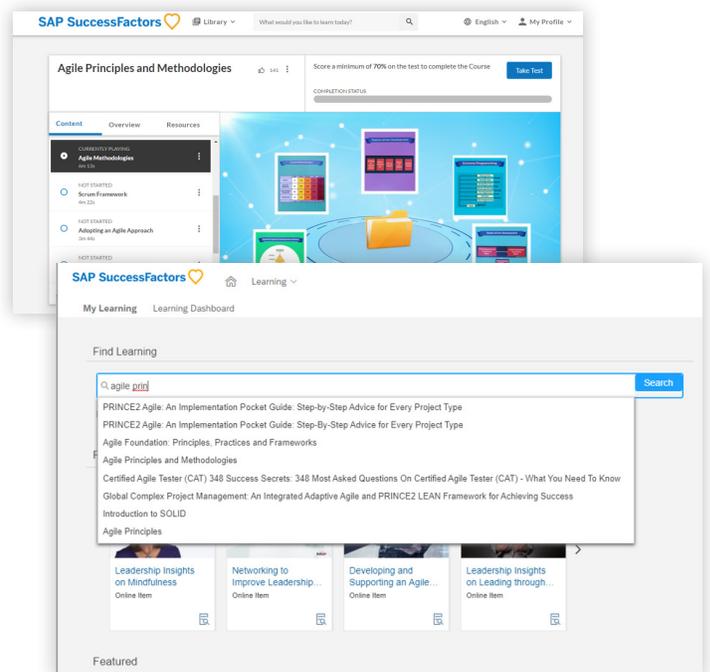
All Percipio-supported languages are available

#### Content load + Update

Automated file-based import using the SuccessFactors Bulk Content Import Process

#### Tracking

Automated connector-based near real time tracking mechanism OR Automated file-based import using the SuccessFactors Bulk Tracking Import Process





### Integration toolkit supports

- Automated content deployment to the Saba catalog
- Content Launch from Saba to Percipio
- Tracking Percipio user activity back to Saba

### Integration at a Glance

#### Single Sign-On (SSO) deep links

#### Improved Discovery

Mapping to Skillsoft-specific content types using images and rich metadata

#### Multi-modal content support

Support for courses, videos, books, audio books, labs, and test prep via Saba online course type

Support for channels as an online course and tracking of in-channel assets

#### Multilingual asset support

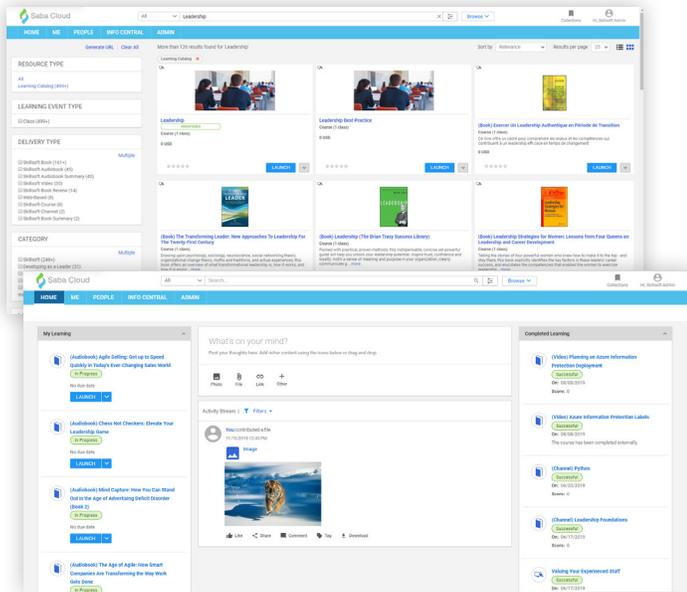
All Percipio-supported languages are available

#### Content load + Update

Automatic daily updates

#### Tracking

xAPI-based completion for near real time tracking of all assets



### Integration toolkit supports

- Automated content deployment to the Degreed catalog
- Content Launch from Degreed to Percipio
- Tracking Percipio user activity back to Degreed

### Integration at a Glance

#### Single Sign-On (SSO) deep links

#### Improved Discovery

Mapping to Skillsoft-specific content types using images and rich metadata, including support for Degreed topics

#### Multi-modal content support

Support for courses, videos, books, audio books, labs, and test prep via Degreed standard asset categories

#### Multilingual asset support

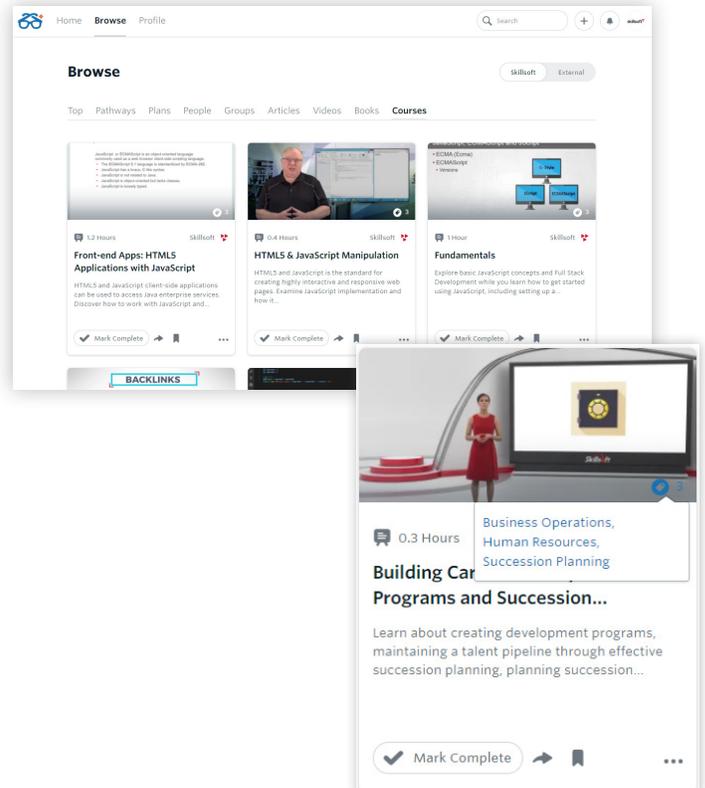
All Percipio-supported languages are available

#### Content load + Update

Automated file-based import using the Degreed Bulk Content Import Process

#### Tracking

All user activity available on Percipio dashboards and reports, completed verified data available to learner within Degreed



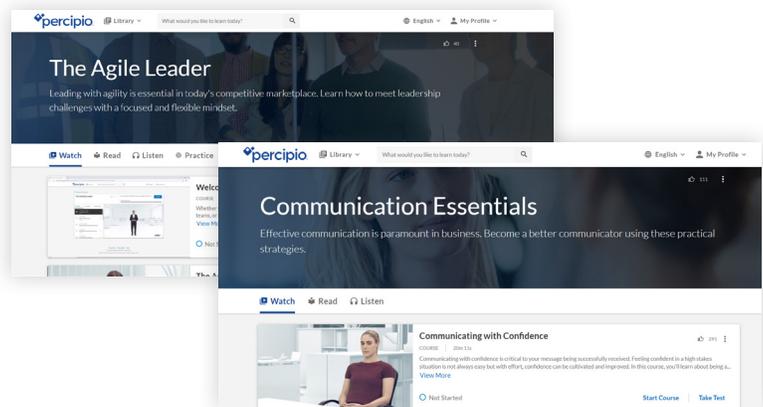
# CONTENT SOLUTIONS



## Leadership and Business

The Skillssoft Leadership Development Program addresses the changing way in which organizations need to develop their leaders by providing a scalable, cost-effective, and engaging leadership development experience.

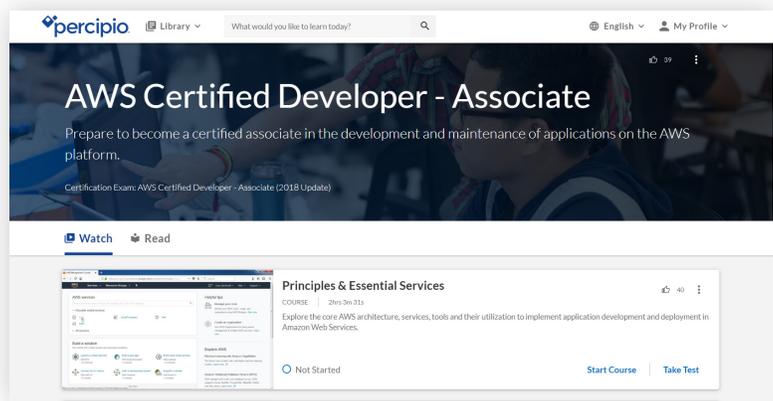
Designed for the modern learner, the Skillssoft Business Skills solution offers videos in a variety of formats, including animations and panel discussions with subject matter experts and thought-leaders.



## Technology and Developer

Skillssoft offers an unparalleled solution for continual learning, developed in conjunction with our industry-leading experts who carefully curate resources into hundreds of intuitive learning channels.

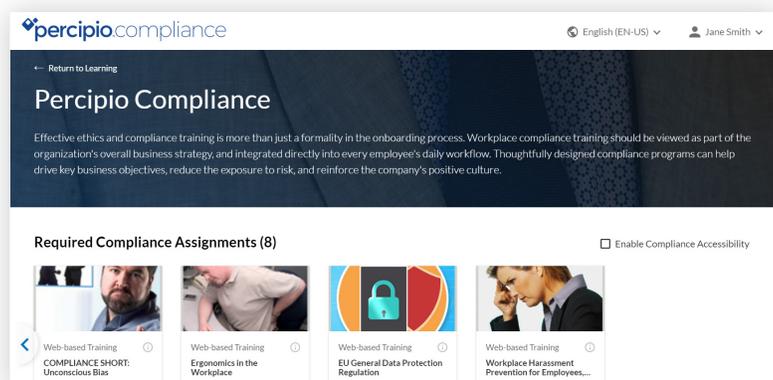
Each channel presents charted career pathways, hands-on practice labs and virtual mentoring, in addition to the largest library of certification prep books, audiobooks, and videos.



## Compliance Training

Skillssoft compliance solutions provide legal, ethical, and workplace safety training through a full suite of customizable compliance training options tailored around each customer's unique, industry-specific requirements.

Covering more than 500 risk topics across 32 languages, our content catalog provides one of the largest global libraries of legal compliance and workplace safety compliance training available.



# skillsoft services

Make the most of our award-winning intelligent learning platform with our expert Professional Services team who ensure you have a successful implementation experience. The team works to link your business objectives to key learning experiences, drive engagement, and sets you up to report success.

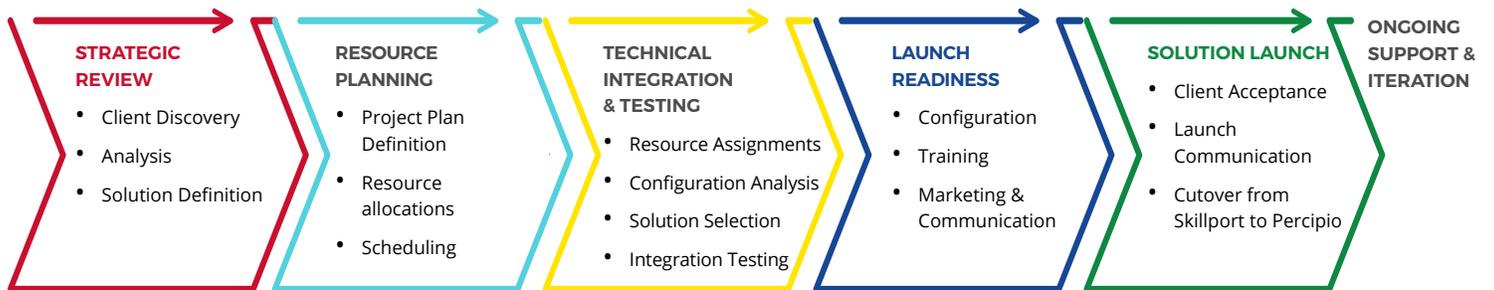
From initial deployment to your on-going success, our Percipio Professional Services team works with you to increase usage and learner engagement.

Our experienced Implementation Consultants can work with you to tailor a personalized solution based on several key factors, including the complexity of your organization, implementation requirements or audience types.

In addition, we offer a wide range of solutions from learning strategy and analysis, to custom development and curation, to learning administration and reporting.

Skillsoft also offers certified integration partners to best meet your business requirements. Our partners are trained extensively to ensure you have an efficient and successful Percipio integration that is tailored to your specific needs. They play a critical role in helping you maximize the value of your Percipio investment.

## IMPLEMENTATION EXPERIENCE TYPICALLY 2-8 WEEKS





Contact your Account Executive to get started

